



**INTERNATIONAL CONTROLS SYSTEMS, INC.**

**Est. June 1998**

# *Capabilities Overview*

**“There is no Compromise for Quality”**

**Corporate Headquarters**

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**Planning, Design, Construction, Installation and Support of Communications Systems**



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## **Background and Experience**

International Controls Systems, Inc. (ICS) is a communication and systems integration firm focused on the planning, designing, installation and support of comprehensive communications systems.

We can furnish and install a wide range of products, from a highly sophisticated structured cable infrastructure for access control to infant abduction, nurse call, wander prevention systems, fiber optic networks for digital video, security doors and access control systems to name a few. Our extensive experience helps us provide our customers with system designs which are custom tailored for each customer's need and project. Architectural, electrical and operational elements are carefully considered and implemented to meet such needs. At ICS, we pride ourselves on developing solutions tailored for all situations and environments.

As a respected contractor for low voltage systems, ICS can provide the technical expertise to install, and project manage any size installation. Because of our highly respected reputation, we can provide contractual licensing, bonding and financial strength to support your equipment and installation endeavor now and in the future.

## **Mission**

To be the number one installation contractor in the United States, as measured by Quality, Customer Service and Growth, as we build value and create pride among our employees and community.

## **Vision**

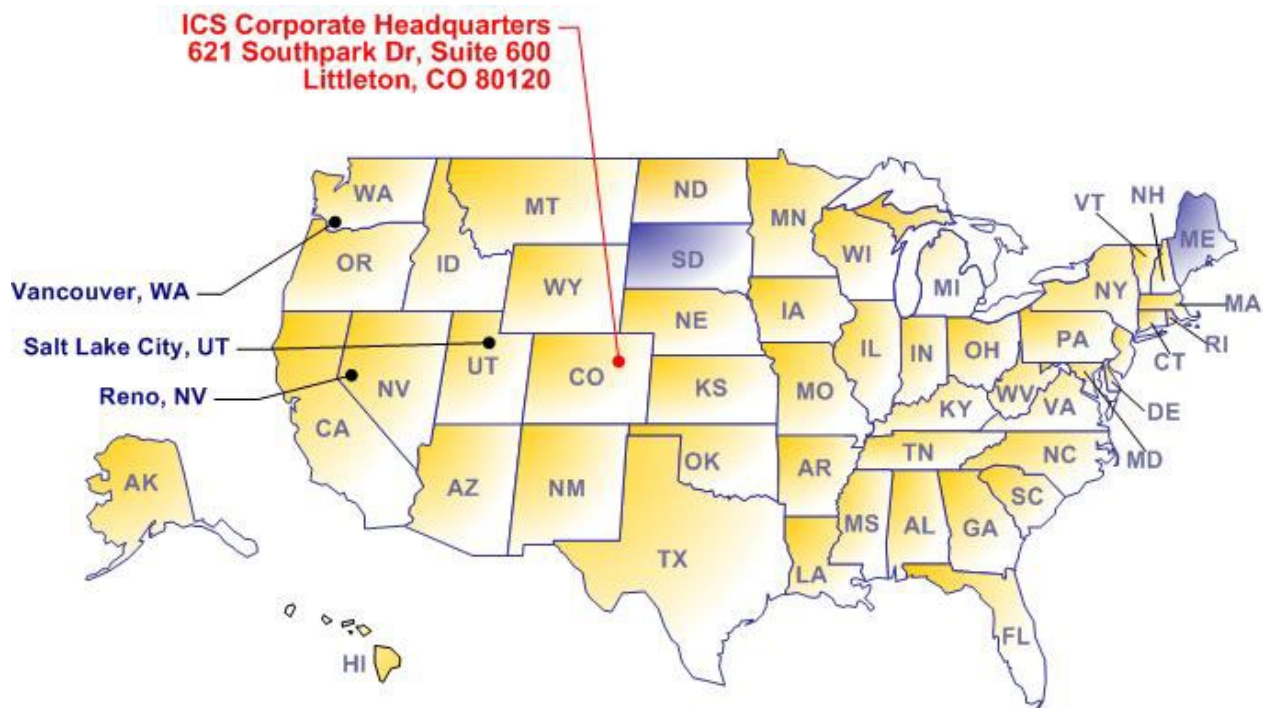
ICS envisions becoming the leader in low-voltage installations throughout the United States by building a world-class organization.



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Est. June 1998

Since 1998 ICS has delivered over 8,000 successful installations to customers in forty-eight states. Our corporate headquarters is in Parker, CO with satellite offices in Portland, OR, Las Vegas, NV, Reno, NV, Salt Lake City, UT, and Vancouver, WA. The forty-eight states shown below in gold indicate where ICS is currently working on a project or has completed a project in the past.





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Est. June 1998

ICS can provide comprehensive products and installation solutions for facilities in the areas of:

- ▶ **Access Control**
- ▶ **Asset Management**
- ▶ **Audio-Visual**
- ▶ **Cable Infrastructure**
- ▶ **CAD Drawings**
- ▶ **Emergency Response Systems**
- ▶ **Infant Security**
- ▶ **Intrusion Detection**
- ▶ **Lock Hardware**
- ▶ **Nurse Call**
- ▶ **Panic & Duress**
- ▶ **Parking Controls**
- ▶ **Project Management**
- ▶ **Operating Room Communications & Video**
- ▶ **Video Analytics**
- ▶ **Video Surveillance**
- ▶ **Voice Communications**
- ▶ **Wander Prevention**

We provide innovative solutions and dependable systems, based on decades of experience. Our extensive background in designing, implementing and installing communications systems and infrastructure makes us the ideal partner for implementing or updating a communications project.

ICS is a full-service systems and communications integration firm. Our services include the following:

- ▶ **Evaluating your risks**
- ▶ **Determining your needs**
- ▶ **Designing comprehensive systems, meeting your requirements and budget**
- ▶ **Constructing the systems through design building, installation, configuration, testing and training.**

### **Technology Driven by Reliability**

ICS is committed to providing our clients with technologically advanced solutions, while emphasizing dependability, maintainability, and expandability. The communications industry changes in step with the larger technological world. Our clients benefit from our combination of multi-disciplinary technical knowledge and ongoing, rigorous research into current products and technologies. ICS offers solutions that are sophisticated, yet sound and precise.

### **Exceeding High Expectations**

ICS fully supports its clients from the initial need assessment, through planning, design, implementation, training and ongoing maintenance. Our objective is to exceed client expectations without compromising quality while maintaining a professional relationship.



## INTERNATIONAL CONTROLS SYSTEMS, INC.

Est. June 1998

### Services

ICS is a full-service communications systems integration firm. Following is a sampling of services provided:

#### Planning Services

- ▶ Master Planning
- ▶ Physical Assessment
- ▶ Existing System Assessment
- ▶ Procedure Audits
- ▶ Retrofit and Upgrade Plans
- ▶ New Construction Plans

#### Design Build

- ▶ Budget Development
- ▶ Systems Integration
- ▶ CAD-Based Drawings and Details
- ▶ Design Specifications

#### Program Management, Integration, Installation & Startup Services

- ▶ Project Management
- ▶ Systems Design and Integration
- ▶ Construction of Systems
- ▶ Systems Commissioning
- ▶ Training
- ▶ Support and Maintenance Plans

#### Ongoing Support

- ▶ Life Cycle Reviews
- ▶ Operating Procedures and Training
- ▶ Maintenance Plans
- ▶ System Expansion
- ▶ Problem Assessment, Solutions and Resolution

### Value Added Services

ICS has been working in the industry for the past fifteen years. With over 100 years of combined experience, we are confident that ICS will produce a job that will be completed on time and within budget.



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Est. June 1998

### Sales Support

ICS will support the customer on an as needed basis. These additional services include:

- ▶ Pre-project site reviews/walks for VE identification
- ▶ Meeting with customers as needed (pre-installation, construction and executive level)
- ▶ Technical demo support
- ▶ System design layout
- ▶ Technical sales engineering
- ▶ Plotting of drawings for preinstall meetings or as needed.
- ▶ Project completion documentation after a project is complete.
- ▶ Product and design lunch and learns.

### System Engineering

With our extensive low voltage experience, we can foresee possible obstacles in the planning stages of a project. By having the resources to design, value engineer, and install, we can streamline the installation process to save our customers money.

Our goal is to provide a seamless installation of products to our customers. ICS has the value-added resources and experience to assist in achieving their goals with such offerings as:

- ▶ System design and cabling
- ▶ Value engineering
- ▶ Connectivity
- ▶ Back box schedules

### Pre-Installation

ICS takes pride in being prepared when starting a new project. We feel that planning is the key to each successful project completion. For us to achieve this goal time and time again, we must complete the following tasks:

- ▶ Ask the right questions.
- ▶ Attend pre-installation meetings.
- ▶ Complete a walk-through of the site.
- ▶ Consult with architects and other contractors involved in the project.
- ▶ Create a thorough scope of work.



## INTERNATIONAL CONTROLS SYSTEMS, INC.

Est. June 1998

### Installation

ICS has the installation experience to work with all parties involved in an installation: architects, electrical engineers, equipment planners, general contractors, on-site electrical contractors or other trades that may be involved. Our installation teams consist of courteous, flexible and skilled individuals, who are comfortable working in a professional environment, therefore reducing additional stress for our customers. Our team has the experience of offering additional services to expedite any installation.

- ▶ Inventory equipment.
- ▶ System certification
- ▶ Installation of conduit and back boxes
- ▶ When necessary, provide infection control procedures (HEPA vacuums and tents)
- ▶ Submit AutoCAD final as built drawings.
- ▶ Provide storage of equipment for staged deliveries

### Installation Standards

In addition to a seamless installation, ICS pays attention to fine detail, making sure all of the proper documentation is completed.

- ▶ Cable labeling
- ▶ Ceiling grid labeling
- ▶ Electronic test results
- ▶ Electronic as-builts
- ▶ Infection control procedures
- ▶ System programming and certification
- ▶ Providing project completion documentation

### References

Available Upon Request

**If you answer yes to any of the following questions, know that ICS will be the right contractor for all your current and future needs.**

- ▶ Are there any special installation requirements?
- ▶ Can value engineering save money?
- ▶ Will experience help reduce problems during installation?
- ▶ Will exceptional planning and workmanship lessen change orders and improve overall satisfaction?
- ▶ Will having a knowledgeable installation contractor reduce extra resources and time?

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Est. June 1998

### Product Line Card

**International Controls Systems, Inc. (ICS)** is a systems integration firm focused on the sale, planning, design, installation and support of comprehensive healthcare systems. From highly sophisticated structured cable infrastructure for access control to a fiber optic network for digital video, our extensive experience means the systems we design are custom tailored for each customer and project to work as specified. Architectural, electronic and operational elements are carefully considered and implemented to meet our customers' needs. At **ICS** we are experts at developing solutions tailored for all situations and all environments. This wide focus in equipment and services allows **ICS** to truly form long-lasting relationships with our clients through our "one-stop-shop" approach. From the strategic to the tactical solution, **ICS** is dedicated to its clients' long-term results.

The **ICS** team has over 100 years of experience in the construction, electrical and healthcare industries and has the dedication and knowledge to tackle any size project, anywhere in the United States from the planning phase through completion.

#### Installation Services:

- Low Voltage Electrical
  - o Nurse Call Systems
  - o Television Systems
  - o Infant Security Systems
  - o RFID Systems
  - o OR Integration Systems
  - o Audio and Visual
  - o Conference Room Systems
  - o Intercom/Public Address
  - o Security/Camera's/Access Control
  - o Voice/Data
  - o Clocks Master/Stat
  - o Custom Configurations
  - o Emergency Response Systems
  - o Patient Flow Systems
  
- Healthcare Equipment
  - o Headwalls, Over-bed Lights, Bed Locators
  - o Ceiling & Wall Mounted Booms & Arms & Supports
  - o OR & Exam Lights & Supports
  - o Over Patient Lifts & Supports
  - o TV/Monitor Brackets & Swing Arms
  - o Audio/Video Brackets & Supports
  - o Accessories

#### Equipment Sales:

- Nurse Call Systems
- Infant Security Systems
- OR Integration Systems
- Televisions & Head-end Equipment
- Sound System Equipment
- Audio Visual Equipment
- Master & Stat Clocks
- Visitor Television Stations
- TV/Monitor Arms & Brackets
- Exam and OR lighting (Wall & Ceiling)